

HACO GSX Shear Delivers Fast Results and Top-Notch Service for Universal Handling

Universal Handling Equipment upgraded to a GSX 12 x 1/4 (GSX 3606) shear—boosting production, operator satisfaction, and peace of mind with responsive local support.



The Challenge

Universal Handling Equipment Co., a manufacturer of steel containers for the waste, scrap steel, and recycling industries, faced a familiar dilemma: their aging shear was slowing production and holding back their team. Every piece of material for their dumpsters, shipping containers, and other products runs through the shear, making it the heartbeat of their operation.

"We decided it was time to buy a new shear, as the shear we were using was quite old and out of date," said Craig McCorkle of Universal Handling.



The Solution

In 2024, Universal Handling installed a HACO GSX 12x1/4 shear equipped with the SC101T control. The intuitive interface allowed operators to get up to speed quickly, and the machine's precision immediately improved part consistency and throughput.



But for Craig, what set HACO apart wasn't just the equipment—it was the people behind it.

"My experience with HACO has been great. Especially the service department—those people are professional and great to work with. Could not ask for more."

The Results

Since the upgrade, Universal Handling has seen measurable improvements:

- **Increased production** — The new shear supports daily operations with greater speed and reliability.
- **Happier operators** — "Our production has risen and our employees seem to better enjoy a new machine that makes their job easier," Craig noted.
- **Rapid issue resolution** — "We have had a few minor issues with the new machine, but each and every one was met with a service tech to correct the issue and do so right away."





Why HACO?

When asked if he would recommend HACO to others, Craig didn't hesitate:

"I would definitely recommend HACO Service to others. It has been top notch."

His advice for companies considering similar equipment? Look beyond the sale.

"Every salesman is available when you're going through the purchase steps, but where HACO has shined in my eyes is the willingness and ability to treat me like I was purchasing a new machine each and every time I called to discuss even the slightest issue I may have had. They have always been willing to make it right and do so very quickly."

About

Universal Handling Equipment Co. (Owosso, MI) manufactures waste and disposal containers serving North America. With roots dating back to the early 1960s, the company has grown into a trusted name in the waste, scrap steel, and recycling industries.

HACO USA, based in Houston since 1982, is the North American division of HACO Group. It offers advanced sheet metalworking machinery tailored for the U.S., backed by 60+ years of expertise and global support, ensuring reliable equipment, rapid delivery, and responsive local service nationwide.

Ready to upgrade your production? Learn more about the **GSX Shear** or contact your local HACO representative.